



DARE TO COMPARE



Local Competitor #1

Local Competitor #2

Local Competitor #3

Essential Services Onsite Business Suites

Full Service Comparative SF Monthly Rent	\$1,020 Month / 120 SF	\$1039 Month / 115 SF	\$1400 Month / 117 SF	\$1176 Month / 118 SF
Set Up Fee	\$200 Set Up Fee	\$250 Set Up Fee	\$250 Set Up Fee	\$323 Set Up Fee
Additional Charges	N/A	N/A	\$250 Each Occupant Set Up	\$30 Month CAM Each Occupant
Full Service Comparative Price Per SF	\$8.50 SF per Month	\$9.03 SF per Month	\$11.96 SF per Month	\$9.96 SF per Month
Refundable Deposit	Base Rent	Base Rent 1	Months Total Fixed Fees	2X Total Monthly Fees + \$75
24-Hour Access to Suite & Office Building	Included	Included	Included	Included
Reception Services	Included	\$135 Month	Included - Limited	Included
Greets your Guest, Screens & Directs your Call Onsite or Offsite	Included	Limited Plus Fees Below	Limited Plus Fees Below	Limited Plus Fees Below
Fully Furnished Office Suite – High Quality Function & Finish	Included	Additional \$\$/ Kort Furniture	Included / Limited	Included / Limited
Full Feature Phone Service w/ Voicemail+VM to eMail	Included	\$135 Month / \$125 Set Up	Included Plus Fees Below	\$149 Month / \$149 Set Up
Call Screening (Identifies Name & Co. Prior to Patch)	Included	Included w/ Above Fee	\$100 Month	\$75 Month
Call Patching to Outside Number	Included	Included on Limited Basis	\$50 Month	\$25 Month
Long Distance Phone Service	250 Minutes Included - FREE \$25 per 1000 = \$.02.5 per Minute	Additional Negotiable	\$.15 - \$.08.5 per Minute Based on Volume Discounts	\$49 per Person Per Extension Monthly
Video Conferencing Technology	Included	N/A	N/A	Available at Additional Fee
High Speed Internet & WIFI - NOTE - 6 MG Pipe	Included	\$89 Month / \$125 Set Up	Included	\$99 Month / \$99 Set Up
Conference Room Allowance per Month	10 Hours	8 Hours	8 Hours	0 Hours
Conference Room Rates				
Small Conference Room Rate	\$25 Hour	\$35 Hour	\$25 Hour	\$35 Hour
Large Conference Room Rate	\$35 Hour	\$55 Hour	\$35 Hour	\$58 Hour
Additional Meeting Space				
Lectureship Hall / Training Room Rate	\$45 Hour	Not Available	\$45 Hour	Not Available
Mail & Packages Receipt	Included	Included	Included	Included
Complete Kitchen Facilities & Complementary Coffee, Beverages & Snacks	Included	Break Room - Limited	Included - No Snacks	Included - No Snacks
Utilities HVAC, & Full Service Maintenance	Included	Included	Included	Included
Janitorial Services	Included	Included	Included	Included
(1) Reserved Parking Space	Included	Not Available	Not Available	Not Available
Guest Parking & Overflow Parking	Included	Included	Included	Included
Building Directory Listing	Included	Not Available	Included	\$25 Month
Street Front Signage* (some restrictions apply)	Included	Not Available	Not Available	Not Available
Additional Business Services				
Copies B&W	\$.05 ea.	\$.10ea	\$.15ea \$.09ea @ 2001+	\$.15ea \$.06ea @ 2000+
Copies Color	\$.45 ea.	Not Available	\$.89ea \$.69ea @ 301+	\$.99ea \$.59ea @ 200+
Additional Services (Saddle Stitch / Z Fold / Hole Punch)	Included	Not Available	Not Available	Not Available
Secretarial Services				
Administrative	\$25 Hour	\$35 Hour	\$25 Hour	\$32 Hour
Word Processing	\$30 Hour	\$35 Hour	\$30 Hour	\$32 Hour
Enhanced Data / (Power Point / Excel...)	\$35 Hour	Not Available	\$35 Hour	\$55 Hour
Rush Service	2 X Rate	Not Available	2 X Rate	Not Available

All information based on independent research completed in December 2011 and pricing and services may vary or may have changed at any time without notice. Villa Office Suites encourages you to verify pricing and availability of services before making any decision.

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Virtual Office Plans

Mail Services Client Pick Up Forward Mail Includes Business Directory	\$50 M / \$50 Set Up / \$50 D Included Included 2X per Week Included	\$75 M / \$0 Set Up / \$75 D Included Included (1) Weekly Not Available	\$125 M / \$50 Set Up / \$125 D Included Included (1) Weekly \$25 Month	\$79 M / \$49 Set Up / \$158 D Included Included (1) Weekly \$25 Month
Phone Answering Services Local Number w/ VM Telephone Answer & Forward	\$100 M / \$100 Set Up / \$100 D Included Included	\$175 M / \$125 Set Up / \$175 D Included Included	\$250 M / \$100 Set Up / \$250 D Included Included	\$199 M / \$99 Set Up / \$398 D Included Included
Total Virtual Plan Includes Mail / Phone Plan Conference Room Allowance	\$250 M / \$100 Set Up / \$150 D Included 10 Hours / Small Conf	\$275 M / \$125 Set Up / \$275 D Included 10 Hours	\$350 M / \$150 Set Up / \$350 D Included 16 Hours	\$299 M / \$99 Set Up / \$598 D Included (5) Day Office Rental

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